

Increasing volume on Europe's structured products markets

EUR 384 billion open interest across reporting markets / turnover decreasing

Turnover in investment and leverage products on reporting European financial markets was down 22 percent quarter on quarter and down 20 percent year on year in the second quarter of 2023, bringing the total to EUR 25 billion. These and other market data were sourced by the European Structured Investment Products Association (EUSIPA) from its members and analysed by Avaloq Group Ltd.

The members of EUSIPA who provide the figures for the market report include Zertifikate Forum Austria (ZFA), the Belgian Structured Investment Products Association (BELSIPA), Association Française des Produits Dérivés de Détail et de Bourse (AFPDB), Bundesverband für Strukturierte Wertpapiere (BSW), Associazione Italiana Certificati e Prodotti di Investimento (ACEPI), the Netherlands Structured Investment Products Association (NEDSIPA), the Swedish Exchange Traded Investment Products Association (SETIPA), the Swiss Structured Products Association (SSPA), and the Luxembourg Structured Investment Products Association (LUXIPA).

Second-quarter turnover in investment products on European trading venues amounted to EUR 9 billion, 36 percent of total traded volume. Investment product turnover decreased by 21 percent quarter on quarter and by 5 percent year on year. Turnover in leverage products (Warrants, Knock-Out Warrants, and Constant Leverage Certificates) reached EUR 16 billion in the period from April to June, representing 64 percent of total turnover. Turnover in leverage products decreased by 27 percent year on year and by 23 percent from Q1 2023.

At the end of June, trading venues located in reporting EUSIPA markets were offering 439,791 investment products and 1,778,755 leverage products. As such, the number of listed products increased by 4 percent on a quarterly basis and by 11 percent on the previous year.

Banks issued 1,423,226 new investment and leverage products in the second quarter of 2023, down 15 percent on the previous quarter and 17 percent annually. In total, 150,098 new investment products were launched, accounting for 11 percent of new issues; the 1,273,128 new leverage products represent 89 percent of the total. There were 13 percent less investment products launched compared to Q1 2023.

For Austria, Belgium, Germany, Switzerland, Luxembourg and Italy, the **market volume of investment and leverage products** issued as securities increased by 3 percent from the previous quarter to a total of EUR 384 billion.

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At the end of June, the market volume of investment products stood at EUR 371 billion – up 3 percent quarter on quarter.

The outstanding volume of leverage products totalled EUR 13 billion at the end of June. This represents a 37 percent increase on a year-on-year basis.

About EUSIPA

EUSIPA represents the interests of the European structured products business. The focal point of its activities are structured investment products and leverage instruments, as warrants. EUSIPA aims to create an attractive and fair regulatory framework for these financial products.

The umbrella association acts as a contact for politicians, the EU Commission and the European Securities and Markets Authority (ESMA) in all questions concerning structured products. Whenever the need arises, the association is at hand to provide expert advice and opinions, thus playing an active role in the policy dialogue.

Greater protection for investors as well as a comprehensible and transparent product landscape are important concerns for the association. Together with its members, it is actively engaged in promoting Europe-wide standards throughout the sector. These include clear product classification, standardised technical terms, and a broad commitment among the member associations to abide by a code of conduct for the sector.

The members of EUSIPA that provide the information for the market report are:



EUSIPA Market Report

on Structured Investment and Leverage Products

Q2/2023



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1. Highlights

Turnover: Decrease between quarters

In the second quarter of 2023, turnover in structured investment and leverage products in note-based format accounted for 25 bn EUR across reporting markets which is a 22% decrease compared to the previous quarter and a 20% decrease equivalent to Q2 2022. Leverage products accounted for a turnover of 16 bn EUR in Q2 2023. Their turnover decreased by 23% quarterly and by 27% compared to Q2 2022. Turnover in non-leverage investment products decreased by 5% on an annual basis.

Outstanding Volume: Rising figures

The Q2 figures for the Austrian, Belgian, German¹, Swiss², Luxembourg and Italian markets indicate a total amount of 384 bn EUR held in note-based structured products, which is an 3% increase compared to the last quarter Q1 2023.

Number of New Issuances: Quarterly decrease

The overall number of new issuances decreased during Q2 2023 when measured against the preceding quarter Q1 2023 (1.423.226 versus 1.667.178 products in Q1 2023). When singled out, the number of newly issued investment products decreased by 13% on a quarter-by-quarter comparison and decreased by 11% when compared to Q2 2022. For leverage products as area having traditionally the highest share in new issuances, the number of new listings decreased by 15% compared to the preceding quarter Q1 2023 and by 19% on an annual basis.

Total Number of Products: Continuous Increase











Markets of contributing EUSIPA member associations reported 2.218.546 products as open (non-matured) in Q2 2023, which is an increase of 4% compared to the preceding quarter Q1 2023 and an increase of 11% on an annual basis. In the leverage products segment, the total number of products increased by 6% compared to the previous quarter Q1 2023 and increased by 13% on an annual basis.

¹ For the statistics on the German market, the BSW uses data from 16 major issuers (Barclays Bank new since June 2023) on the sales of listed note-based structured retail products to customers based in Germany. The issuers come from all sectors of the banking industry in Germany: cooperative banks, public banks, and private banks.

² The Swiss figures are sourced in from the Swiss National Bank and represent all assets in listed note-based structured retail products held in Swiss depots of issuers domiciled in Switzerland. The figures include therefore, to a small extent, also assets from product sales of these issuers outside Switzerland. The Swiss National Bank has extended the circle of the reportable institutions for the statistics of the securities held in bank's client deposits. The survey group consists now also of institutions with a special field of business. In case of such institutions with a special field of business and especially for deposits which are stored centrally there are only securities included that are not already stored at another reportable bank and reported by it.

³ The Italian numbers on Open Interest, newly integrated into the Q1 2023 report, are only counted into the total. They will be included in the quarterly comparisons as of the Q2 2023 report.

2. Quarterly overview (Q2/2023)

	 Austria	 Belgium	 France	 Germany	 Italy	 Netherlands	 Luxembourg	 Sweden ⁴	 Switzerland ¹	 EUSIPA
Exchange Turnover (Mio. EUR)										
1 Investment Products	156	771	67	3.076	2.782	3	430	329	1.280	8.894
11 Capital Protected	n/a	n/a	0	63	n/a	0	225	0	15	303
12 Yield-Enhancement	n/a	n/a	56	1.963	n/a	2	129	0	542	2.692
13 Participation	n/a	n/a	11	1.038	n/a	1	12	318	722	2.102
199 Various	n/a	n/a	0	12	n/a	0	64	11	1	88
2 Leverage Products	3	n/a	1.902	7.720	1.554	337	n/a	4.102	638	16.256
21 Without Knock-Out	n/a	n/a	400	1.612	n/a	5	n/a	45	n/a	2.062
22 With Knock-Out	n/a	n/a	1.188	5.452	n/a	319	n/a	2.425	n/a	9.384
23 Constant Leverage	n/a	n/a	314	656	n/a	13	n/a	1.632	n/a	2.615
Various	n/a	n/a	0	n/a	n/a	0	n/a	0	n/a	0
Total	159	771	1.969	10.796	4.336	340	430	4.431	1.918	25.150
Total change - Δ in % to Q2/22 ²	-17	5	-17	-20	17	-48	0	-39	-30	-20
Total change - Δ in % to Q1/23 ³	-31	-43	-24	-26	-15	-35	-33	-8	-26	-22
Outstanding Volume (Mio. EUR)										
1 Investment Products	14.157	14.745	n/a	93.201	41.170	n/a	2.308	n/a	205.201	370.782
11 Capital Protected	n/a	n/a	n/a	48.756	n/a	n/a	1.299	n/a	36.095	86.150
12 Yield-Enhancement	n/a	n/a	n/a	36.230	n/a	n/a	718	n/a	75.679	112.627
13 Participation	n/a	n/a	n/a	4.673	n/a	n/a	115	n/a	90.175	94.963
199 Various	n/a	n/a	n/a	3.542	n/a	n/a	176	n/a	3.252	6.970
2 Leverage Products	143	n/a	n/a	2.659	0	n/a	n/a	n/a	10.399	13.201
21 Without Knock-Out	n/a	n/a	n/a	1.123	n/a	n/a	n/a	n/a	n/a	1.123
22 With Knock-Out	n/a	n/a	n/a	1.146	n/a	n/a	n/a	n/a	n/a	1.146
23 Constant Leverage	n/a	n/a	n/a	390	n/a	n/a	n/a	n/a	n/a	390
Various	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0
Total	14.300	14.745	n/a	95.860	41.170	n/a	2.308	n/a	215.600	383.983
Total change - Δ in % to Q2/22 ²	1	11	n/a	55	n/a	n/a	n/a	n/a	-1	11 ⁵
Total change - Δ in % to Q1/23 ³	2	3	n/a	9	n/a	n/a	-7	n/a	0	3

Source: Country Associations. Avaloq Group Ltd.

¹ Please note that the product category 'Investment Products with Reference Entities' exists only in Switzerland. Values for this category are therefore shown as 'Various Investment Products'.











² Field indicates per cent change between Q2/2023 and equivalent last year quarter Q2/2022.

³ Field indicates per cent change between reporting quarter Q2/2023 and previous quarter Q1/2023.

⁴ NGM Market: Disruption cleared.

⁵ The annual delta does not include Italian and Luxembourg market figures.

2. Quarterly overview (Q2/2023)

	 Austria	 Belgium	 France	 Germany	 Italy	 Netherlands	 Luxembourg	 Sweden ⁴	 Switzerland ¹	 EUSIPA
Number of New Listings on Exchange										
1 Investment Products	712	41	1.220	143.408	1.550	119	299	22	2.727	150.098
11 Capital Protected	n/a	n/a	0	172	n/a	0	21	1	40	234
12 Yield-Enhancement	n/a	n/a	916	64.119	n/a	97	212	1	2.600	67.945
13 Participation	n/a	n/a	304	79.072	n/a	22	7	10	72	79.487
199 Various	n/a	n/a	0	45	n/a	0	59	10	15	129
2 Leverage Products	1.117	n/a	91.437	1.111.541	5.640	27.602	n/a	15.221	20.570	1.273.128
21 Without Knock-Out	495	n/a	19.661	284.208	n/a	982	n/a	1.778	n/a	307.124
22 With Knock-Out	622	n/a	66.527	818.251	n/a	23.237	n/a	11.028	n/a	919.665
23 Constant Leverage	0	n/a	5.249	9.082	n/a	3.383	n/a	2.415	n/a	20.129
Various	0	n/a	0	n/a	n/a	0	n/a	0	n/a	0
Total	1.829	41	92.657	1.254.949	7.190	27.721	299	15.243	23.297	1.423.226
Total change - Δ in % to Q2/22 ²	12	-67	-21	-17	-7	-36	n/a	-14	16	-17
Total change - Δ in % to Q1/23 ³	72	-31	-22	-14	-22	-21	-42	263	-23	-15
Number of Exchange Listed Products										
1 Investment Products	4.288	1.653	1.943	403.713	9.248	335	1.532	464	16.615	439.791
11 Capital Protected	n/a	n/a	0	1.094	n/a	0	183	17	461	1.755
12 Yield-Enhancement	n/a	n/a	1.612	231.732	n/a	209	1.089	26	14.241	248.909
13 Participation	n/a	n/a	331	169.247	n/a	126	119	273	1.802	171.898
199 Various	n/a	n/a	0	1.640	n/a	0	141	148	111	2.040
2 Leverage Products	3.855	n/a	98.275	1.546.329	7.469	38.750	n/a	32.727	51.350	1.778.755
21 Without Knock-Out	1.127	n/a	34.659	657.939	n/a	3.158	n/a	4.573	n/a	701.456
22 With Knock-Out	2.728	n/a	50.199	806.150	n/a	29.151	n/a	13.866	n/a	902.094
23 Constant Leverage	0	n/a	13.417	82.240	n/a	6.441	n/a	14.288	n/a	116.386
Various	0	n/a	0	n/a	n/a	0	n/a	0	n/a	0
Total	8.143	1.653	100.218	1.950.042	16.717	39.085	1.532	33.191	67.965	2.218.546
Total change - Δ in % to Q2/22 ²	2	1	9	12	24	-24	n/a	8	16	11
Total change - Δ in % to Q1/23 ³	10	-1	4	3	-1	5		272	-1	4

Source: Country Associations. Avaloq Group Ltd.

¹ Please note that the product category 'Investment Products with Reference Entities' exists only in Switzerland. Values for this category are therefore shown as 'Various Investment Products'.

² Field indicates per cent change between Q2/2023 and equivalent last year quarter Q2/2022.

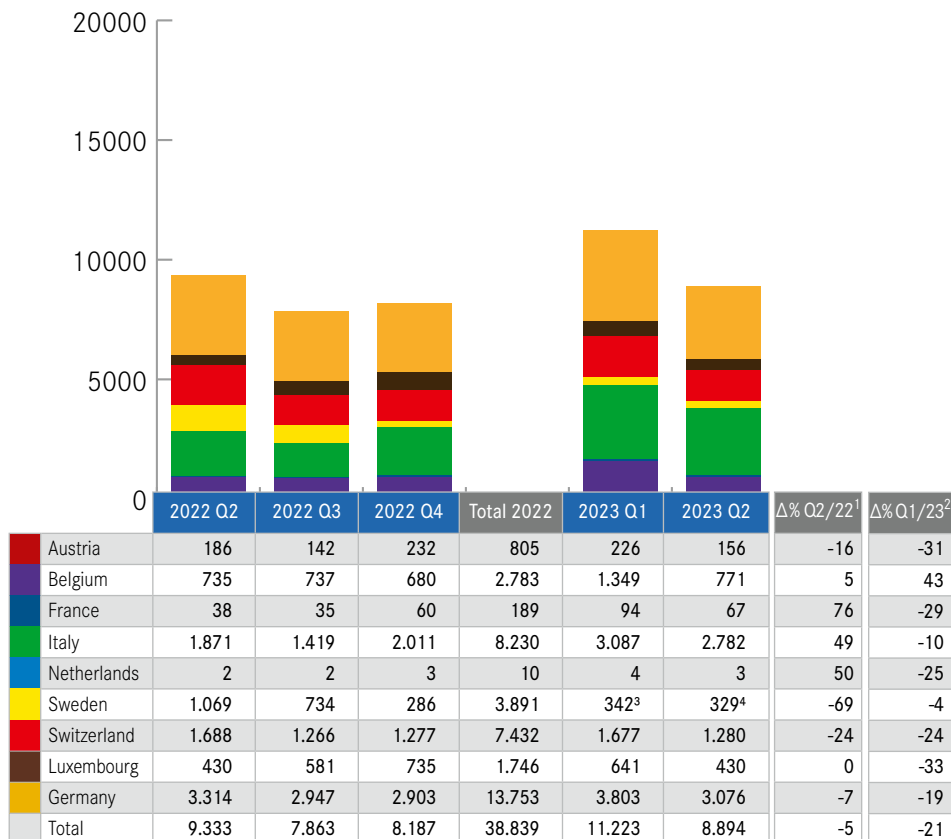
³ Field indicates per cent change between reporting quarter Q2/2023 and previous quarter Q1/2023.

⁴ NGM Market: Disruption cleared.

3. Exchange turnover

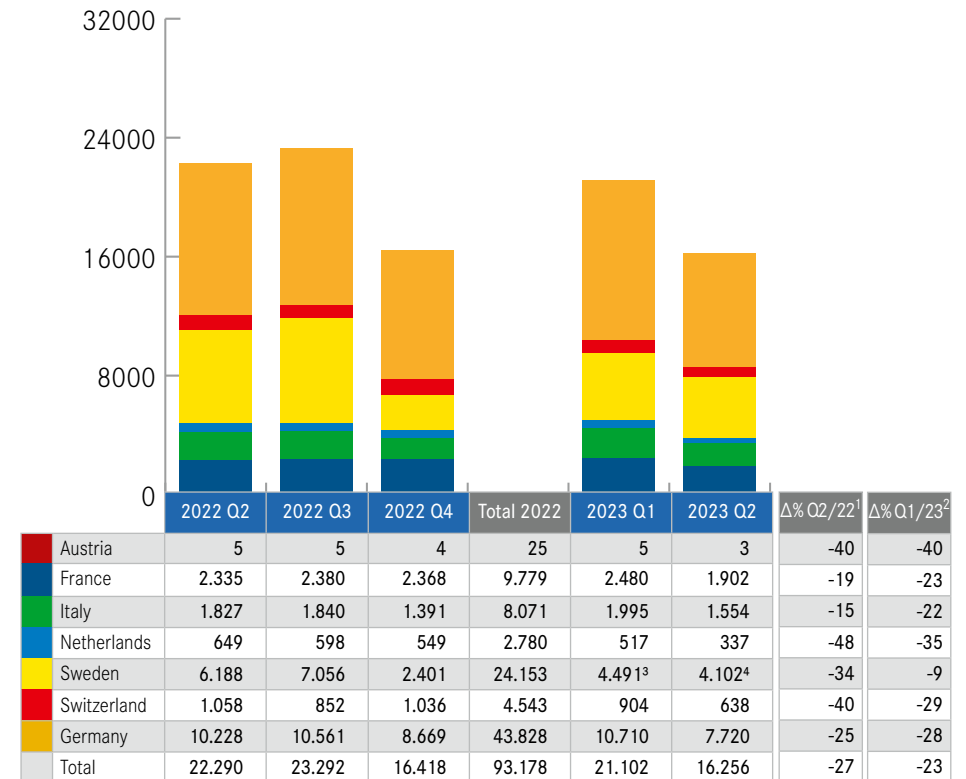
Investment Products

in Mio. EUR



Leverage Products

in Mio. EUR



Source: Country Associations, Avaloq Group Ltd.

¹ Field indicates per cent change between Q2/2023 and equivalent last year quarter Q2/2022.

² Field indicates per cent change between reporting quarter Q2/2023 and previous quarter Q1/2023.

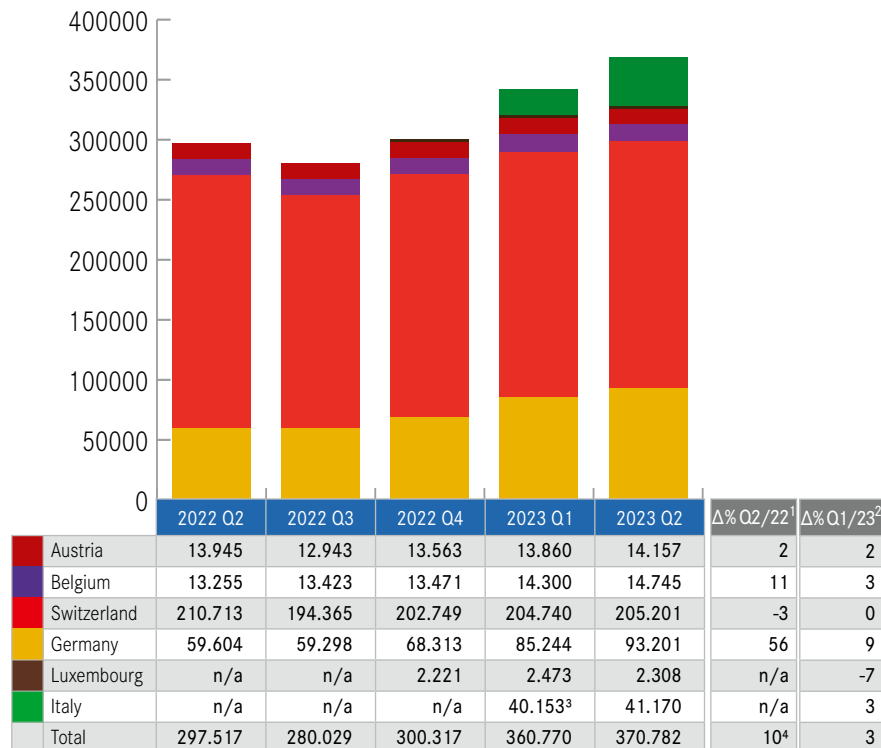
³ Reporting disruption due to operational transformation of the relevant trading venue.

⁴ NGM Market: Disruption cleared

4. Outstanding volume

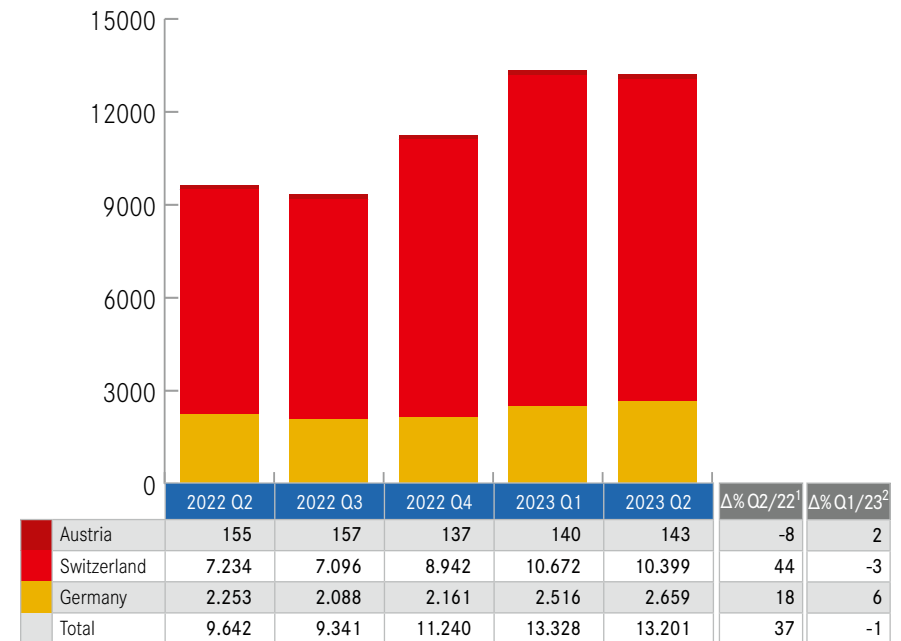
Investment Products

in Mio. EUR



Leverage Products

in Mio. EUR



Source: Country Associations. Avaloq Group Ltd.

¹ Field indicates per cent change between Q2/2023 and equivalent last year quarter Q2/2022.

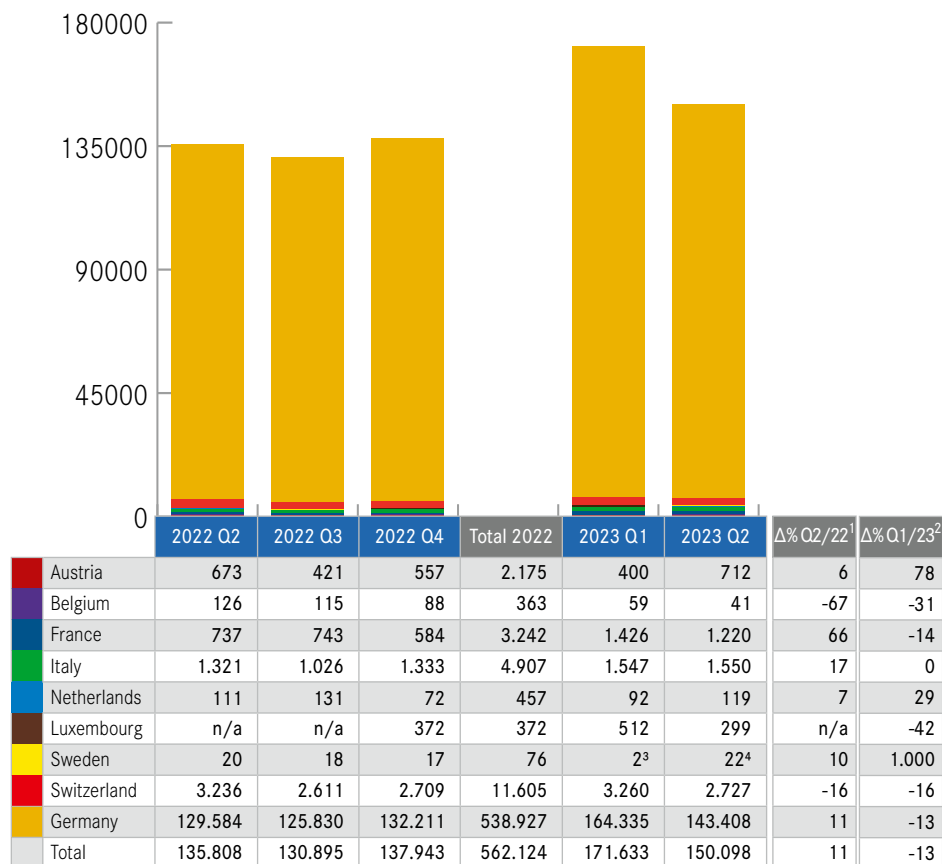
² Field indicates per cent change between reporting quarter Q2/2023 and previous quarter Q1/2023.

³ Data correction by issuer.

⁴ The annual delta does not include Italian and Luxembourg market figures.

5. Number of new listings on exchange

Investment Products



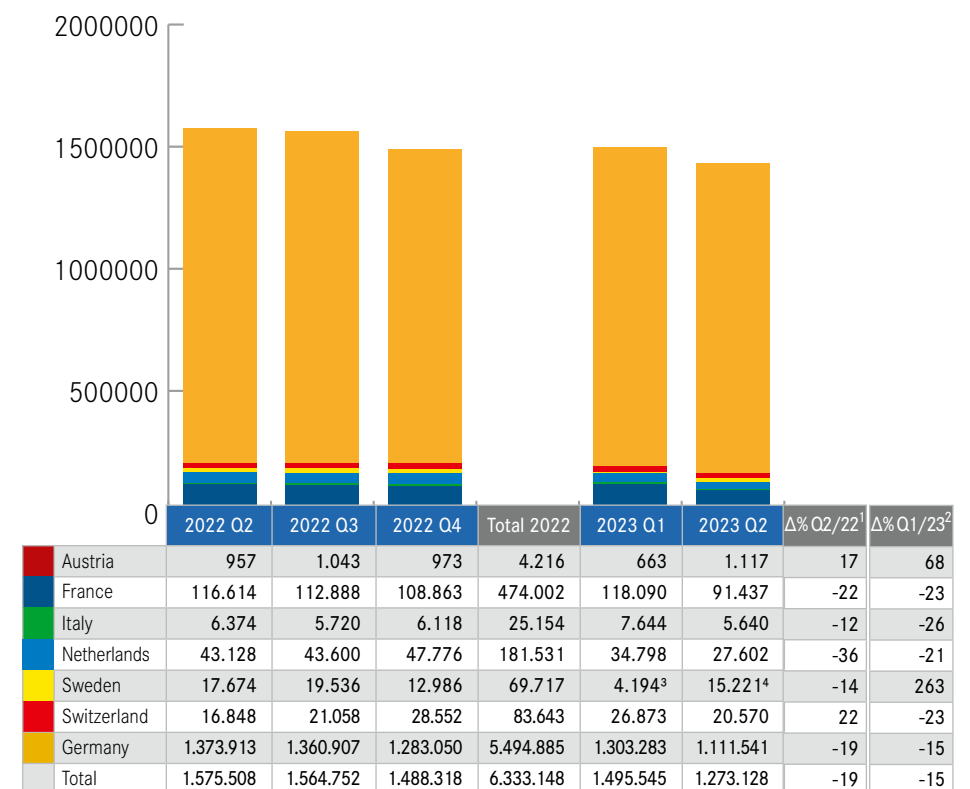
¹ Field indicates per cent change between Q2/2023 and equivalent last year quarter Q2/2022.

² Field indicates per cent change between reporting quarter Q2/2023 and previous quarter Q1/2023.

³ Reporting disruption due to operational transformation of the relevant trading venue.

⁴ NGM Market: Disruption cleared.

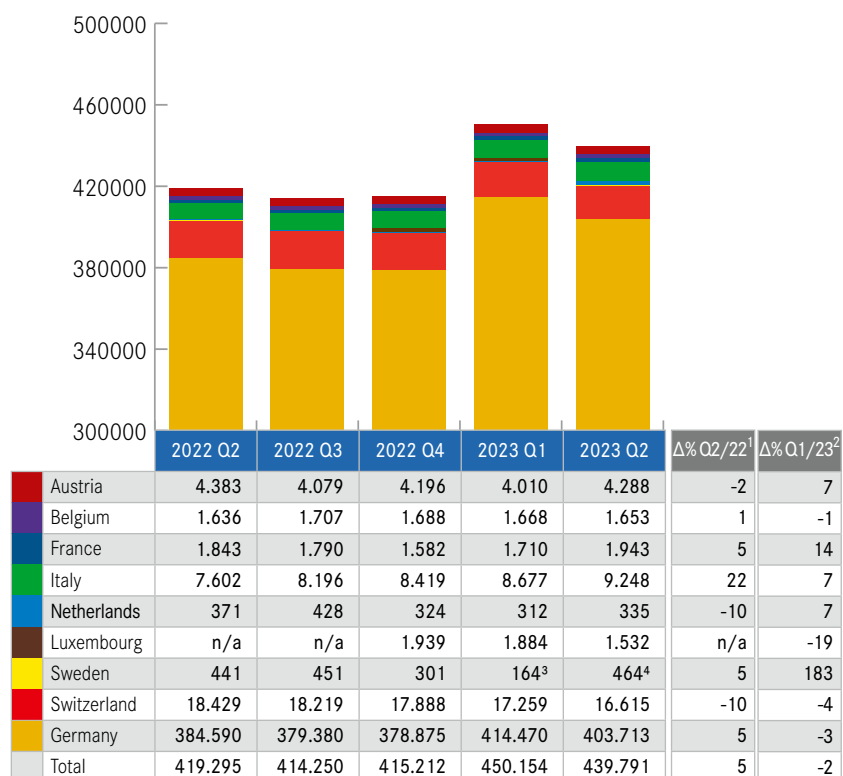
Leverage Products



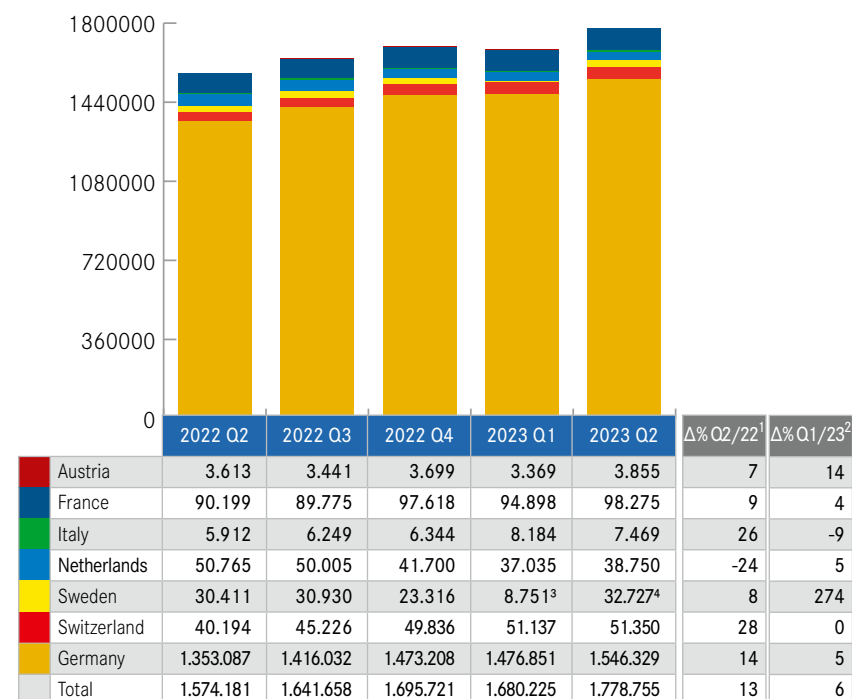
Source: Country Associations. Avaloq Group Ltd.

6. Number of exchange listed products

Investment Products



Leverage Products



Source: Country Associations. Avaloq Group Ltd.

¹ Field indicates per cent change between Q2/2023 and equivalent last year quarter Q2/2022.

² Field indicates per cent change between reporting quarter Q2/2023 and previous quarter Q1/2023.

³ Reporting disruption due to operational transformation of the relevant trading venue.

⁴ NGM Market: Disruption cleared.

7. Appendix

Data sources

EUSIPA Members

Avaloq Evolution AG

Key date is 30th June 2023. The exchange rates for CHF/EUR and SEK/EUR are defined at the last trading day of each quarter.

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Further information about Structured Investment Products is provided by the country associations on their websites:

Austria

Zertifikate Forum Austria (ZFA)

www.zertifikateforum.at



France

Association française des produits d'investissement de détail et de bourse (AFPDB)

www.afpdb.org



Germany

Bundesverband Strukturierter Wertpapiere (BSW)

www.derbsw.de



Italy

Associazione Italiana Certificati e prodotti di Investimento (ACEPI)

www.acepi.it



Luxembourg

Luxembourg Structured Investment Products Association

www.luxsipa.lu



Netherlands

Netherlands Structured Investment Products Association (NEDSIPA)

www.nedsipa.nl



Sweden

Swedish exchange-traded investment products association (SETIPA)

www.setipa.se



Switzerland

Swiss Structured Products Association (SSPA)

www.ssipa.ch



Belgium

Belgian Structured Investment Products Association (BELSIPA)

www.belsipa.be

